



NAVIGARE YACHTING
EXPERIENCE TOGETHER

Navigare Holiday Program 2019





*More Flexibility,
more options!*

Navigare Holiday Program

When you invest in any of Navigare's Investment Programs, you take part in Navigare's exclusive Holiday Program.

Choose between spending your holiday sailing at one of our worldwide destinations, in a luxury villa in Italy, Thailand, Costa Rica, Jamaica or Florida, or in a ski resort in the Alps or Aspen, Colorado.

According to Navigare's unique Holiday Program, the yacht you purchase will determine the number of points you earn and can redeem any given year. The larger your yacht, the more points to use on a yacht of similar size, or smaller for even more sailing time.

The basis of sailing time within the Holiday Program is up to 8 weeks of pre-booked sailing, plus 4 weeks on short notice, on your own yacht and/or another equivalent yacht in one of our 9 Navigare bases. The number of sailing weeks ultimately varies with the popularity of the season: the more popular the season (peak or high weeks), the more points are required.

The Holiday Program also gives you access to reciprocity sailing in over 50 destinations worldwide. Additionally, we offer a large variety of land holidays and can customize your destination — virtually anywhere in the world! — to suit your desires. Both reciprocal sailing destinations and land holidays are redeemed with high points only. Our dedicated Concierge team will assist you with the planning and booking of your holidays according to your available points.

How it works			POINTS EARNED		POINTS REDEEMED			ESTIMATED SAILING VALUE
TYPE	BUILT	CATEGORY	HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK	
Lagoon 50	2019	33	1200	400	600	400	200	€43 000 \$50,800
Beneteau Oceanis 46.1	2019	10	510	170	255	170	85	€16 500 \$19,500

How to use the Points Table:

- If you purchase a Lagoon 50, you earn 1200 High Points and 400 Middle Points. These could be redeemed as 2 weeks of High Points (High Season) plus one week of Middle Points (Middle Season) on your yacht, or another equivalent yacht elsewhere.
- Or you may convert all earned points to $1200 + 400 = 1600$ points and redeem them in 8 weeks of Low Season (8×200 Low Points) on that same or equivalent yacht.
- In any given year, you may also redeem parts or all of your points on a different size yacht. For example the 400 earned Middle Points can be used as 2 weeks of Low Season on your Lagoon 50, or 2 weeks of Middle Points on a Beneteau Oceanis 46.1 (or 4 weeks of Low Season).

Over 50 destinations... and counting!

Through Navigare's exclusive Holiday Program, you have access to over 50 sailing destinations worldwide, plus exclusive land holidays.

SEASONS & POINTS APPLY TO THE FOLLOWING DESTINATIONS:

Croatia - Dubrovnik	Navigare Yachting
Croatia - Split	Navigare Yachting
Italy - Sardinia *	Navigare Yachting
Greece - Athens	Navigare Yachting
Spain - Mallorca	Navigare Yachting
Turkey - Göcek	Navigare Yachting
Sweden - Stockholm	Navigare Yachting
BVI - Tortola	Navigare Yachting
Thailand - Phuket	Navigare Yachting
USA - Newport *	Navigare Yachting

** New 2019 destinations. Until seasons are announced & published for these destinations, booking require HIGH points. Contact our Concierge Team for details.*

THE FOLLOWING RECIPROCITY BASES ARE BOOKABLE WITH HIGH POINTS ONLY:

Seychelles - Mahe	Asia and pacific	Italy - Sicily	Mediterranean
Australia - Whit Sundays	Asia and pacific	Italy - Tuscany	Mediterranean
Myanmar	Asia and pacific	Italy - Salerno	Mediterranean
Fiji	Asia and pacific	Slovenia. Izola, Portoroz	Mediterranean
Tahiti	Asia and pacific	France - Riviera, Cogolin och Bormes-le-Mimosas	Mediterranean
Thailand - Koh Chang	Asia and pacific	France - Brittany, La Trinite sur mer	Mediterranean
China - Hongkong	Asia and pacific	France - Corsica	Mediterranean
Taiwan	Asia and pacific	Germany - canalboats	Mediterranean
Finland	Scandinavia	Italy - canalboats	Mediterranean
Norway - Bergen	Scandinavia	Poland - Mikolajki och Wilkasy- canalboats	Mediterranean
Norway -Tromsö	Scandinavia	Montenegro, Kotor	Mediterranean
Cuba	Caribbean and Bahamas	Spain Barcelona	Mediterranean
Antigua	Caribbean and Bahamas	Spain - Ibiza	Mediterranean
Guadeloupe	Caribbean and Bahamas	Spain - Canary Islands - Lanzarote	Mediterranean
Martinique	Caribbean and Bahamas	Spain - Canary Islands - Tenerife	Mediterranean
Saint Lucia	Caribbean and Bahamas	Greece - Sporades	Mediterranean
Saint Vincent	Caribbean and Bahamas	Greece - Kos	Mediterranean
Grenada	Caribbean and Bahamas	Greece - Lefkas	Mediterranean
St Martin	Caribbean and Bahamas	Greece - Rhodos	Mediterranean
Puerto Rico	Caribbean and Bahamas	Croatia - Pula	Mediterranean
Bahamas	Caribbean and Bahamas	Malta	Mediterranean
Belize	Caribbean and Bahamas		

For more information and booking requests, please contact concierge@navigare-yachting.com

Seasons Applicable to Navigare Bases

Legend

Off Season	
Low Season	
Middle Season	
High Season	
Peak Season*	

* Peak season applies only in the BVIs and Thailand, where double HIGH points are required for every peak week.

Booking costs may include All-inclusive Pack, VAT, cruising tax, and/or administration fee for country change. Please refer to the Holiday Program General Terms & Conditions for details.

Week	Month	From Date	To Date	Country						
				Croatia	Greece	Spain	Turkey	Sweden	BVI	Thailand
01	January	29-Dec-18	5-Jan-19							
02		5-Jan-19	12-Jan-19							
03		12-Jan-19	19-Jan-19							
04		19-Jan-19	26-Jan-19							
05	February	26-Jan-19	2-Feb-19							
06		2-Feb-19	9-Feb-19							
07		9-Feb-19	16-Feb-19							
08		16-Feb-19	23-Feb-19							
09	March	23-Feb-19	2-Mar-19							
10		2-Mar-19	9-Mar-19							
11		9-Mar-19	16-Mar-19							
12		16-Mar-19	23-Mar-19							
13	April	23-Mar-19	30-Mar-19							
14		30-Mar-19	6-Apr-19							
15		6-Apr-19	13-Apr-19							
16		13-Apr-19	20-Apr-19							
17	May	20-Apr-19	27-Apr-19							
18		27-Apr-19	4-May-19							
19		4-May-19	11-May-19							
20		11-May-19	18-May-19							
21	June	18-May-19	25-May-19							
22		25-May-19	1-Jun-19							
23		1-Jun-19	8-Jun-19							
24		8-Jun-19	15-Jun-19							
25	July	15-Jun-19	22-Jun-19							
26		22-Jun-19	29-Jun-19							
27		29-Jun-19	6-Jul-19							
28		6-Jul-19	13-Jul-19							
29	August	13-Jul-19	20-Jul-19							
30		20-Jul-19	27-Jul-19							
31		27-Jul-19	3-Aug-19							
32		3-Aug-19	10-Aug-19							
33	September	10-Aug-19	17-Aug-19							
34		17-Aug-19	24-Aug-19							
35		24-Aug-19	31-Aug-19							
36		31-Aug-19	7-Sep-19							
37	October	7-Sep-19	14-Sep-19							
38		14-Sep-19	21-Sep-19							
39		21-Sep-19	28-Sep-19							
40		28-Sep-19	5-Oct-19							
41	November	5-Oct-19	12-Oct-19							
42		12-Oct-19	19-Oct-19							
43		19-Oct-19	26-Oct-19							
44		26-Oct-19	2-Nov-19							
45	December	2-Nov-19	9-Nov-19							
46		9-Nov-19	16-Nov-19							
47		16-Nov-19	23-Nov-19							
48		23-Nov-19	30-Nov-19							
49		30-Nov-19	7-Dec-19							
50		7-Dec-19	14-Dec-19							
51		14-Dec-19	21-Dec-19							
52		21-Dec-19	28-Dec-19							

Points Table for Navigare Bases

MODEL	CATEGORY	BUILT	POINTS EARNED		POINTS REDEEMED		
			HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK
BAVARIA 30 Cruiser Swe	1	2006	240	80	120	80	40
BAVARIA 36 Cruiser Swe		2011					
DUFOUR GL 375 Swe		2011					
DUFOUR 335 GL 2 cab Tur		2013					
BAVARIA 40 Swe	2	2010	270	90	135	90	45
DUFOUR 405 GL 3 cab Tur		2012					
JEANNEAU Sun Odyssey 349 3 cab Cro		2016					
BAVARIA 42 Swe	3	2007/08	300	100	150	100	50
Dufour 380 GL Swe		2014					
JEANNEAU Sun Odyssey 409 Tur		2014					
BENETEAU Oceanis 41		2014/15					
BAVARIA 41 Cruiser Tur	4	2015	330	110	165	110	55
BAVARIA 41 Cro		2015					
BENETEAU Oceanis 43 Cro		2010					
JEANNEAU Sun Odyssey 439 Cro Gre Sp		2011/12					
DUFOUR 445 GL 3 cab Tur		2012					
BENETEAU Oceanis 41.1 Cro		2018					
JEANNEAU Sun Odyssey 419 Tur		2016					
JEANNEAU Sun Odyssey 44i Tur		2009					
BAVARIA 45 Cruiser Swe		2010					
BAVARIA 46 Swe		2006					
JEANNEAU Sun Odyssey 439 Gre Cro	5	2013/15	360	120	180	120	60
BAVARIA 50 Swe		2007/08					
BAVARIA 45 Cruiser Tur		2011					
BENETEAU Oceanis 45 Gre		2012					
BENETEAU Oceanis 41.1 Cro		2017					
JEANNEAU Sun Odyssey 419 Cro	6	2018	390	130	195	130	65
JEANNEAU Sun Odyssey 449 Cro Gre		2016/17					
JEANNEAU Sun Odyssey 440 Cro Gre		2018/19					
BAVARIA 46 Vision AC/Gen Cro BVI		2014/15					
BAVARIA 46 Cruiser Gre Cro Sp BVI		2014/16					
BENETEAU Oceanis 45 Tur		2015					
BAVARIA 46 Cruiser Tur		2016					
BENETEAU Oceanis 45 Cro BVI	8	2014	450	150	225	150	75
JEANNEAU Sun Odyssey 50 DS* 3 cab AC/Gen Tur		2012					
JEANNEAU Sun Odyssey 469 Cro BVI		2013/15					
BENETEAU Oceanis 48 Cro Gre 4 cab		2014					
BENETEAU Oceanis 45 3 cab Tur		2018					
JEANNEAU Sun Odyssey 479 Cro Gre Sp	10	2018	510	170	255	170	85
BENETEAU Oceanis 48 Cro 4 cab		2016					
BENETEAU Oceanis 48 Cro 5 cab		2013					
BENETEAU Oceanis 48 Cro 4 & 5 cab		2015/17					
BENETEAU Oceanis 46.1, 4 cab NEW Cro Gre Sp		2019					
BENETEAU Oceanis 46.1, 5 cab NEW Gre Sp		2019					
BENETEAU Oceanis 46.1 NEW Tur		2019					
BAVARIA Cruiser 50 Tur		2013					
BENETEAU Oceanis 50 Family		2013					
BAVARIA 51 Gre Cro Spain	11	2014/16/18	540	180	270	180	90
BENETEAU Oceanis 48 Cro		2018					
JEANNEAU Sun Odyssey 509 Gre Cro	12	2013/14	570	190	285	190	95
JEANNEAU 53* AC/Gen Tur		2010					
JEANNEAU Performance 53 Cro		2011					
JEANNEAU Sun Odyssey 509 BVI 3 cab		2014					
LAGOON 39 Cro		2013/14					
JEANNEAU Sun Odyssey 519 Cro		2016					
JEANNEAU Sun Odyssey 490* AC/Gen Tur		2018					

Points Table for Navigare Bases

MODEL	CATEGORY	BUILT	POINTS EARNED		POINTS REDEEMED		
			HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK
JEANNEAU Performance 53 Cro Gre	13	2013/14	600	200	300	200	100
JEANNEAU Sun Odyssey 509* AC/Gen Cro		2014					
NAUTITECH 40 Open Cro Gr		2016					
LAGOON 400-S2 Cro Gre (4 cabins)		2013/15					
LAGOON 400-S2 (3 cabins)		2016/17					
LAGOON 39 Cro		2017					
JEANNEAU Sun Odyssey 519 Cro Gre	14	2018	630	210	315	210	105
JEANNEAU Sun Odyssey 519* AC/Gen Cro Gre		2016/17					
BENETEAU Oceanis 51,1 NEW Cro, Gre		2018					
LAGOON 400-S2 (4 cabins) Cro		2016/17					
LAGOON 400* THAI		2012					
LAGOON 40 Cro Spain		2018/19					
FONTAINE PAJOT Lucia 40, 4 cab NEW Cro Gre		2019					
LAGOON 39* BVI	15	2013	660	220	330	220	110
NAUTITECH 40 Open* BVI		2015/16					
BENETEAU Oceanis 55 Cro	15	2015	660	220	330	220	110
LAGOON 40* BVI	16	2019	690	230	345	230	115
JEANNEAU 57 * 'S' Cro	17	2012	720	240	360	240	120
JEANNEAU 54 Cro (5+1 & 4+1) Gre (4+1)		2016/17					
BENETEAU SENSE 51 NEW Gre		2018					
FONTAINE PAJOT Lucia 40, 3 cab NEW BVI		2019					
LAGOON 450* THAI		2012					
LAGOON 42 Cro Gre Spain	18	2018/19	750	250	375	250	125
LAGOON 42 BVI AC/Gen (3+2 & 4+2)		2018/19					
HANSE 575* Cro 4+1	20	2014	810	270	405	270	135
HANSE 575* Cro 5+1		2014					
JEANNEAU 57* 'S' Cro		2015					
BAVARIA 57* Cro AC/Gen		2018					
LAGOON 450* AC/Gen BVI (king)		2015					
LAGOON 450 S2 Cro		2016					
LAGOON 450F* Cro AC/Gen		2015					
LAGOON 450 F Cro Gre Spain	22	2017/19	870	290	435	290	145
HANSE 575* Dbk		2016					
HANSE 575*		2017					
LAGOON 450 F* AC/Gen Cro		2018					
LAGOON 450 F * BVI AC/Gen		2017					
LAGOON 450 F * BVI AC/Gen	25	2018	960	320	480	320	160
OCEANIS 60* 'S' AC/Gen Cro		2015					
LAGOON 50*** 'S' Cro AC/Gen		2018/19					
LAGOON 50*** BVI AC/Gen	33	2019	1200	400	600	400	200
FONTAINE PAJOT SABA 50 NEW Cro Gre	41	2019	1440	480	720	480	240
JEANNEAU 64* 'S' AC/Gen Cro	46	2016	1590	530	795	530	265
OCEANIS YACHT 62* 'S'		2018					
LAGOON 52* Cro Gre SpAC/Gen (5+2 & 6+2)	47	2017/19	1620	540	810	540	270
LAGOON 52 F* AC/Gen BVI (5+2)		2018/19					

S' Boat only available bareboat with pre-approved skipper license and experience.

* Equipped with air-conditioning, generator.

PEAK SEASON: requires TWICE the number of HIGH points for the last and first week of the year in BVIs and Thailand.

POINTS ELIGIBILITY: The applicable number of points for which you qualified with your new yacht at time of purchase remains the same for the entire duration of the agreement.

(Refer to the Holiday Program in effect at the time your agreement was signed).

Subject to change, please visit our website www.navigare-yachting.com for the latest version of the Holiday Program.



Holidays beyond sailing!

Choose one of many accommodations available, we have a range of options to suit your needs and are continually adding exclusive destinations to the program. Sample destinations include:

SKI DESTINATIONS

Swiss Alps, Saas-Fee

Rooftop Apartment in the Swiss Alps, Saas-Fee: Points

1 week (2 persons)	260
1 week (3 persons)	370
1 week (4 persons)	470
1 week (extra child)	70

"Max. 4 adults and 2 children / 2 adults and 4 children
In the price included: Breakfast and spa.
2 times half board 4-course per week CHF 70.00 per person"

Double room in the Swiss Alps, Saas-Fee:

MIDDLE season per night (for 2)	20
HIGH season per night (for 2)	30

"seasons 2019 (Double Rooms applicable only):
HIGH: w 52/18 - 01/2019.
MIDDLE: 02-16/2019. (07.01.2019-22.04.2019) In the price included:
Breakfast and spa."

Austrian Alps, Emmaferien

Freja Apartments

Obertauern Apartments

Steinadler Apartments

Period from April 27, 2019 onwards on request

LOW: 03-04, MIDDLE: 05, 12-15, 17, HIGH: 06-09, 11, 16, PEAK: 10
(weeks 03-17/2019, from 12/01/2019 to 27/04/2019)

	PEAK week	HIGH week	MIDDLE week	LOW week
up to 2 persons	310-350	280-320	240-270	190-210
up to 4 persons	370-440	330-400	290-340	230-280
up to 6 persons	460-600	420-550	370-470	300-380
up to 8 persons	630	570	500	410

MEDITERRANEAN DESTINATIONS

Tuscany, Italy

	LOW	MIDDLE	HIGH	PEAK
Holiday house - 4 BR, Tuscany:	290	350	380	470
Holiday house - 2 BR, Tuscany:	180	190	200	280

Spain

Town house in Mallorca

Casa Ana & Lorenzo, Valldemossa

	LOW	MIDDLE	HIGH
1 week up to 6 people	250	300	430
1 week 7 people	260	320	450
1 week 8 people	270	330	460
1 week 9 people	280	340	470

Villa in Extremadura, Casa Gredos

	LOW	MIDDLE	HIGH	PEAK
1 week up to 4 people	140	160	170	210
1 week up to 6 people	160	180	190	230
1 week up to 8 people	180	200	210	260

OTHER DESTINATIONS

Thailand

	LOW	MIDDLE	HIGH
Ataman Villas Ko Kho Khao			
3-bedroom villa (one-story)			
1 week up to 2 people	330	370	390
1 week up to 4 people	380	400	460
1 week up to 6 people	430	460	520

3-bedroom premium village (two-story)

460	490	550
-----	-----	-----

Costa Rica

Costa Rica, Villa Oceanis - 2 Bedrooms

Costa Rica, Villa Suenos Pacificos - 3 Bedrooms

Points quote upon request.

Barbados

Barbados, Mullins View 14 - 4 Bedrooms

Barbados, Coral Blu - 3 Bedrooms

Points quote upon request.

Jamaica

Jamaica, Little Waters on the Cliff - 3 Bedrooms

Jamaica, Frangipani - 4 Bedrooms

Points quote upon request.

Applicable points are indicative only and subject to change without notice, please contact our Concierge Team for details: concierge@navigare-yachting.com

Our Concierge Team: dedicated to serve our Investors

Once your Agreement is signed, our Concierge Team will send you a general introduction and welcome you to the fleet!

Soon after the boat is entered into the booking systems, you will receive the following login details:

NauSYS - charter booking & management system - Owner portal

<https://owner.nausys.com/CBMS-owner/>

NSP - Navigare Service Platform.

<https://maintenance.navigare-yachting.com/login>

How to book your weeks: please e-mail concierge@navigare-yachting.com with your desired dates and booking request, or your option request (valid for 6 days). Be sure to check availability of your desired weeks first, by logging on to the booking system.

Are you tempted by some other destinations? Or a land holiday? Send us an e-mail with your desired destination, travel dates, and number of the persons. We'll take it from there!

Should you wish to add some other extra services (see full list in Navigare Yachting Price List), VIP Pack (early check in - available in some of the locations on a limited basis), SUP, provisioning or others - please notify us by email, and we will amend your booking accordingly.

After your weeks have been booked, and as we draw closer to your start date, our Concierge Team will be in touch to obtain your crew list and arrival details.

Should you have any further questions or require more information, please contact concierge@navigare-yachting.com and we will get right back to you!

Our Concierge Team is there to assist our investors throughout their journey, from start to finish: answering all your questions, taking care of your requests, providing information and managing all aspects of the Navigare investment program. Currently your team includes:

Angela Fustin | Investors Concierge Head of Department

Santaja Delić | Investors Concierge and Front Office Manager Croatia

Suzana Pavić | Investors Concierge Admin and Client Coordinator Croatia

Anders Svedberg | Yacht Investor Relations Manager

Angela ensures customer satisfaction for all of our investors, while meeting the strategic objectives of Navigare Yachting. She's been in this role for the majority of her tenure with Navigare since joining our company over 10 years ago. Clients and investors alike will be greeted by **Santaja** in our largest Navigare base in Seget, Croatia. She looks forward to welcoming you personally during Check-In in the summer season, and she will happily support you with booking your reservations and following up on them right up until the start of your holiday. Also based in Seget, Croatia, our client coordinator **Suzana** is a tremendous resource for all of our clients. Additionally, she provides administrative support to the entire Concierge team. For many years, **Anders** has been responsible for overseeing the commissioning and handover of all yachts to our investors. He is there to welcome you when you come aboard your yacht for the first time. Not only does he know the local language, Anders loves to share his impressive knowledge and experience about yachts and our exceptional destinations — no doubt you will enjoy learning from him!

concierge@navigare-yachting.com



NAVIGARE YACHTING
EXPERIENCE TOGETHER