



Navigare Yacht & Lifestyle Investment



NAVIGARE YACHTING
EXPERIENCE TOGETHER.

The Navigare Experience



Why Navigare?

Choosing Navigare Yachting means you value your investment and strive to enjoy the best experience with your family and friends. We are the premiere luxury yacht charter operator in the world thanks to our advanced know-how, cutting-edge technology, and highest standards of customer care. Here are the attributes that make the Navigare Experience truly unique:

LEADING PREMIUM CHARTER COMPANY

We offer better equipped yachts, and better fit & finish from the most attractive luxury brands of monohulls and catamarans.

PROPRIETARY SERVICE PLATFORM

Giving you complete transparency to the professional care we bring to your yacht.

TOP-NOTCH CUSTOMER EXPERIENCE

The Navigare App lets you skip the lines, register your crew list and check-in online. All guests rely on our 4-hour emergency response worldwide.

PEACE OF MIND GUARANTEE

No deductible, no security deposit. Our owners and charter clients can focus their attention on making memories of a lifetime!

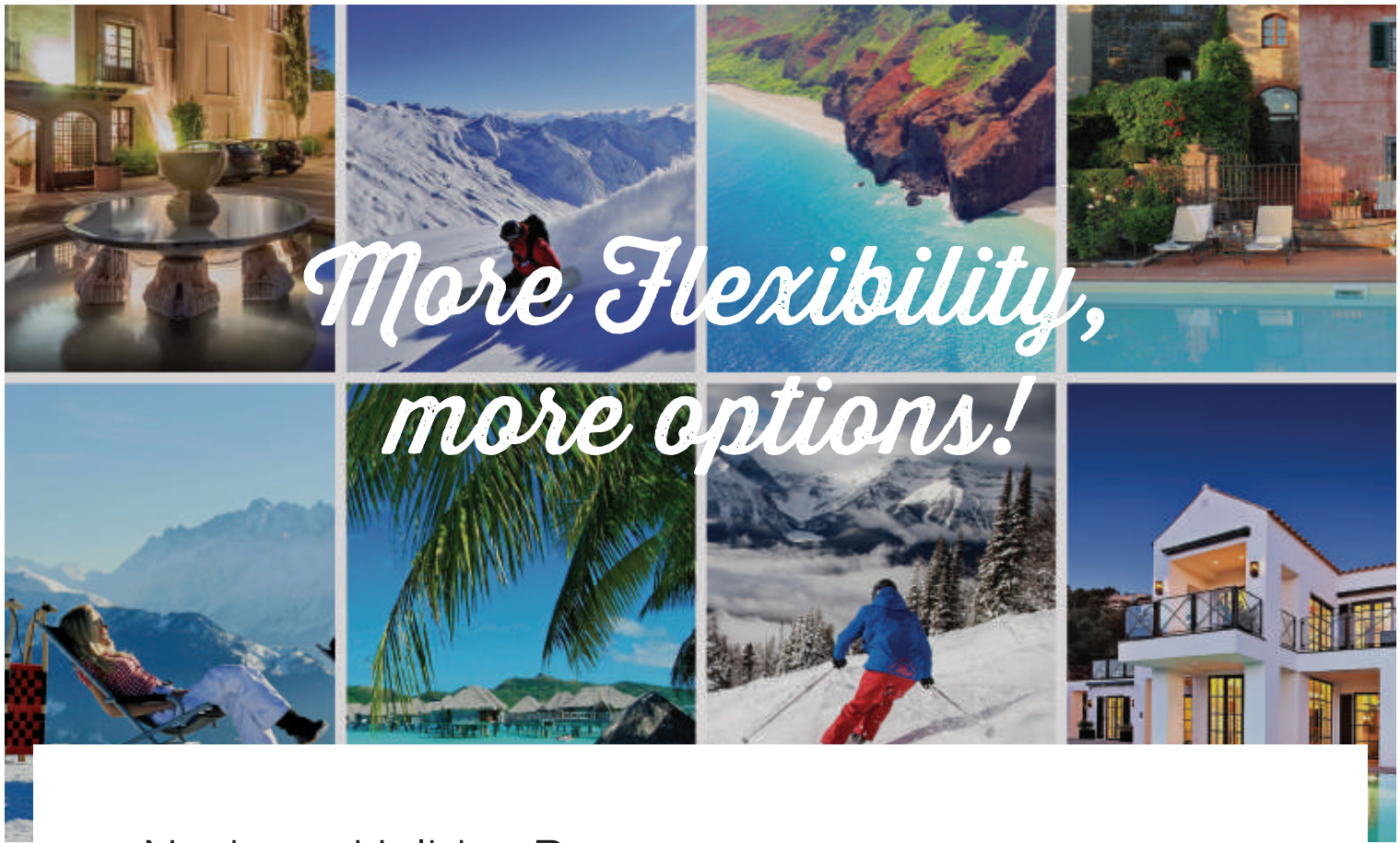
HOLIDAY PROGRAM

Access over 50 sailing destinations worldwide, plus exclusive land holidays.

THE HIGHEST GUARANTEED RETURNS AND THE LONGEST OWNERSHIP PROGRAMS

Choose amongst the best programs in the industry.





*More Flexibility,
more options!*

Navigare Holiday Program

When you invest in any of Navigare's Investment Programs, you take part in Navigare's exclusive Holiday Program. Choose between spending your holiday sailing at one of our worldwide destinations, in a luxury villa in Italy, Thailand, Costa Rica, Jamaica or Florida, or in a ski resort in the Alps or Aspen, Colorado.

According to Navigare's unique Holiday Program, the yacht you purchase will determine the number of points you earn and can redeem any given year. The larger the yacht is, the more points you will have. These points can be used on a yacht of similar size, or smaller for even more sailing time.

The basis of sailing time within the Holiday Program is up to 8 weeks of pre-booked sailing, plus 4 weeks on short notice, on your own yacht and/or another equivalent yacht in one of our 9 Navigare bases. The number of sailing weeks ultimately varies with the popularity of the season: the more popular the season (peak or high weeks), the more points are required.

The Holiday Program also gives you access to reciprocity sailing in over 50 destinations worldwide. Additionally, we offer a large variety of land holidays and can customize your destination — virtually anywhere in the world! — to suit your desires. Both reciprocal sailing destinations and land holidays are redeemed with high points only. Our dedicated Concierge team will assist you with the planning and booking of your holidays according to your available points.

How it works

POINTS EARNED

POINTS REDEEMED

TYPE	BUILT	CATEGORY	POINTS EARNED		POINTS REDEEMED			ESTIMATED SAILING VALUE
			HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK	
Lagoon 50	2019	33	1200	400	600	400	200	€43 000
Beneteau Oceanis 46.1	2019	10	510	170	255	170	85	€16 500



Navigare Service Platform

To ensure the quality of your yacht investment, Navigare Yachting has created a unique tool called the Navigare Service Platform. This proprietary online platform serves as a log for our base technicians to record the service items associated with your yacht, and doubles as an internal ticketing system to schedule the required actions. When a yacht is sold, a service book is automatically generated and can be passed on to the buyer.

Our owners enjoy many benefits directly derived from the Navigare Service Platform:

- Transparency
- Streamlined communication
- Better maintenance overall
- Longest charter program duration
- Better resale value



Investment Programs Overview

Why pay full price for a brand-new yacht when you can offset your purchase cost by 50 to 90% over 7 years? Conditions vary according to the selected program, yacht type and destination.

Join Navigare Yachting and the other investors just like you, who enjoy sailing in warm waters while getting the best return on their investment in our industry.



Navigare Complete

Return on investment up to 10%. Service, maintenance & insurance incl. Guaranteed yearly fixed income.

Navigare Ultimate

Earn up to 13% in yearly income. Service, maintenance & insurance is responsibility of the yacht investor.

Navigare Smart

Suits investors looking for a lower total investment. 2 options available: Smart and Smart Low.

	Navigare Complete	Navigare Ultimate	Navigare Smart
Investment	100%	100%	50-60%
Duration	Up to 7 seasons + 3 optional	Up to 7 seasons + 3 optional	7 seasons + 3 optional
Revenue	YES Guaranteed up to 10% annually	YES Variable up to 13% annually	N/A
Cost Responsibility of All Operating Expenses	Navigare	Owner	Navigare
Holiday Program	Up to 8 weeks pre-booked + 4 short notice weeks	Unlimited	Up to 8 weeks pre-booked + 4 short notice weeks
Brokerage Support	YES	YES	YES

Navigare Yacht & Lifestyle Investment

Navigare Yachting is the leading premium charter operator in the world and manages the operations and sales of yachts into charter in 9 countries. Our global fleet counts more than 300 yachts.

Founded in 2001, we have grown to three managing offices in Sweden, Croatia and the US.

Our mission is simple: We exist to serve our clients with passion in heart, professionalism in operations, and unforgettable sailing experiences in mind.

Navigare Yachting in 2019

100+

FULL-TIME
EMPLOYEES

300+

YACHTS
IN CHARTER

€45M

CONSOLIDATED
TURNOVER

60 000

CHARTER WEEKS
SINCE INCEPTION

Over 50 destinations through reciprocity sailing
and 9 Navigare bases worldwide

- BRITISH VIRGIN ISLANDS
- ITALY
- SWEDEN
- CROATIA
- NEWPORT, USA
- THAILAND
- GREECE
- SPAIN
- TURKEY

Coming soon: BAHAMAS



NAVIGARE YACHTING
EXPERIENCE TOGETHER

SWEDEN
T: +46 40 26 08 08

CROATIA
T: +385 1 2331 661

USA
T: +1 727 351-3491

yachtsales@navigare-yachting.com - www.navigare-yachting.com