



# NAVIGARE YACHT & LIFESTYLE INVESTMENT

## THE SMART WAY TO SAIL



NAVIGARE YACHTING  
EXPERIENCE TOGETHER



KCS  
EXCESS

BENETEAU

BALI  
CATAMARANS

DUFOUR

JEANNEAU  
YACHTS

FOUNTAIN PAJOT

ARGONAUT

ISLAND SPIRIT

LAGOON

# THE NAVIGARE EXPERIENCE

## WHY BUY A YACHT WITH NAVIGARE?

### THE FASTEST GROWING LUXURY YACHT CHARTER OPERATOR

Choosing Navigare Yachting means you value your investment and strive to enjoy the best experience with your family and friends. We are the premiere luxury yacht charter operator in the world thanks to our advanced know-how, cutting-edge technology, and highest standards of customer care.

### THE HIGHEST GUARANTEED RETURNS AND THE LONGEST OWNERSHIP PROGRAMS

Choose the program that will suit your desires! Navigare offers the best financial returns in the industry up to 10% of the purchase price of your yacht annually, with turnkey, hassle-free yacht ownership up to 7 years.

### BEST MAINTENANCE AND SERVICE

Our maintenance and service plan is the most inclusive of our industry. Navigare developed a proprietary service platform to give you complete transparency to the professional care we bring to your yacht. This platform acts as a ticketing system for our in-house technicians to address and record the necessary actions. The complete history of your boat's maintenance will be available at the end of the program and your yacht will command a higher resale value as a result.

### GENEROUS OWNER USAGE

Navigare owners enjoy sailing up to 12 weeks per year. Whether on your own boat, in the Navigare fleet of over 300 yachts worldwide, or through reciprocity sailing with one of our 50+ sailing partners.

### EXCLUSIVE ACCESS TO RENT-FREE LUXURY PROPERTIES

Navigare pioneered land holidays and has refined the selection available to owners who wish to trade their sailing time for a unique stay, thanks to our partnership with THIRDDHOME whose portfolio includes over 13,000 luxury properties worldwide.

### THE MOST TRUSTED BRANDS & THE BEST EQUIPPED YACHTS

We partner with the most renowned and luxurious boat builders in the world to offer the most attractive sailing monohulls and catamarans, as well as power catamarans. In the Navigare fleet, our yachts are better equipped, and offer a better fit and finish to please the most discerning yacht owners and charter guests.





# INVESTMENT PROGRAM OVERVIEW

## OUR PROGRAMS BY THE NUMBERS

Why pay full price for a brand-new yacht when you can offset your purchase cost by 55 to 100% over 7 years?  
Conditions vary according to the selected program, yacht type and destination.

Join Navigare Yachting and 300 yacht owners just like you, who enjoy sailing in warm waters while getting the best return on their investment in our industry.

### COMPLETE

Guaranteed return up to 8.5% annually up to 6 seasons.

Service, maintenance & insurance covered by Navigare.

- Guaranteed income of 8.5% in the Caribbean and Seychelles, 7.5% in the Med for 6 seasons.
- Up to 12 weeks of owner time (sailing and luxury stays)
- Fully equipped yacht ready for charter
- Professional yacht & charter management
- Zero operating costs
- Dedicated owner care support
- 20% deposit due at signing

### ULTIMATE

Variable return up to 12% annually for up to 7 seasons (net of operating expenses).

- Up to 12 weeks of owner time (sailing and luxury stays)
- Fully equipped yacht ready for charter
- Professional yacht & charter management
- Operating costs are the responsibility of the owner
- Dedicated owner care support
- 20% deposit due at signing

### SMART

Suits buyers looking for a lower total investment.

Your yacht is fully paid off at the end of the charter term.

- Low initial payment: For Smart Low, 40% upfront payment, with balloon payment at the end of the charter term of 15%.
- The Smart option requires 50-60% upfront payment.
- Up to 12 weeks of owner time (sailing and luxury stays)
- Fully equipped yacht ready for charter
- Professional yacht & charter management
- Zero operating costs
- Dedicated owner care support



# NAVIGARE YACHT & LIFESTYLE INVESTMENT

Navigare Yachting is the leading premium charter operator in the world and manages the operations and sales of yachts into charter in 11 Navigare bases. Our global fleet counts more than 300 yachts.

Founded in 2001, we have grown to five managing offices in Sweden, Croatia, Germany, France and the US.

Our mission is simple: We exist to serve our clients with passion in heart, professionalism in operations, and unforgettable sailing experiences in mind.

## NAVIGARE YACHTING IN 2023

**120**

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FULL-TIME  
EMPLOYEES

**300+**

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YACHTS  
IN CHARTER

**76 000**

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CHARTER WEEKS  
SINCE INCEPTION

TRIPADVISOR TRAVELERS CHOICE AWARD 2020



## OVER 50 DESTINATIONS THROUGH RECIPROCITY SAILING AND 11 NAVIGARE BASES WORLDWIDE

- BAHAMAS
- BRITISH VIRGIN ISLANDS
- SPLIT & DUBROVNIK, CROATIA
- GREECE
- MALLORCA
- SPAIN
- SEYCHELLES
- SWEDEN
- THAILAND
- TURKEY
- USVI