



2025-2026

HOLIDAY PROGRAM

COMPLETE AND SMART



NAVIGARE
YACHTING

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DEAR YACHT OWNER

We would like to take a moment and thank you for being Navigare Yachting ambassadors and our most valued partners!

Over the past 2 decades, Navigare has grown to become the third largest operator in the charter industry. And it's all thanks to our amazing yacht owners.

At Navigare, we make a difference in so many ways:



Well-equipped quality fleet – from the world's most renowned manufacturers, we present a modern, sleek, and high-performing fleet.



Better maintained yachts – we own and operate our bases, so the maintenance care brought to every yacht is handled by our own staff.



Carefree Pack – sailing comes with complete peace of mind, everything is included – even the insurance of the yacht! No damage waiver/security deposit. No hidden fees.



4-hour emergency response – should technical difficulty occur, our base staff answers all service calls within 4 hours.



Navigare app – expedited check-in process with the Navigare Experience app. Less time spent in line means more time sailing!



Outstanding customer care – our guests enjoy the care of the most passionate and knowledgeable charter specialists.

“Navigare necesse est, vivere non est necesse.”
– Pompejus, 56 B.C

NAVIGARE YACHTING

Proud to have served the yachting community for 2 decades and counting, Navigare Yachting is one of the leading yacht and lifestyle companies globally, with strong partnerships established with the World's leading brands, advanced premium services, and high standards.

Since we started in 2001, 350,000 delighted guests have chosen to sail with Navigare Yachting. Our legacy of creating unforgettable memories spans over two decades, with each charter unveiling a world of excitement and discovery. We are incredibly proud of you for being part of our remarkable community and embark on a journey that will stay etched in your heart forever.

Don't settle for the ordinary. Choose Navigare Yachting and elevate your sailing experience to extraordinary heights. Unleash your sense of adventure and let us redefine your perception of luxury cruising. The open sea awaits, and your exotic journey starts here. Experience Together with Navigare Yachting!

AWARD-WINNING CHARTER FLEET

The Navigare Yachting bases has won the TripAdvisor Traveler's Choice Award 5 years in a row. This prestigious acknowledgment has been handed to us through our amazing charter guests who have sailed with us throughout the year.

Being able to hold up to this standard is one of our highest priorities, we are always striving to meet our customer's expectations. It's our main focus and guides us.

These reviews and the feedback we receive keep us on the right track and attract new customers, helping us in our pursuit to always deliver the best possible travel experience. Please consider reviewing Navigare Yachting after your next owner time onboard!



HOLIDAY PROGRAM



OWNER'S TIME

Each year we allocate you a number of points based on the category and size of your boat, which you can use to sail in the high, medium and low seasons.



ORGANIZE YOUR HOLIDAY

Sail up to 12 weeks per calendar year. Either on your own yacht or exchange your weeks to sail on another yacht in the Navigare Fleet.



VARY THE PLEASURES

Sail in the 7 Navigare destinations worldwide or exchange 2 weeks of sailing for a land holiday in an exceptional property thanks to our partnership with ThirdHome.



OWNER'S CONCIERGE

Our dedicated owner's concierge service will guide you every step of the way and give you all the advice you need to make your holiday a unique one.



MEET YOUR CONCIERGE TEAM



ANGELA FUSTIN
Owner Care Manager

Angela Fustin has been an integral part of Navigare Yachting for over 16 years, serving as a cornerstone of our team and a key figure in yacht owner care. Angela's deep experience and commitment help make Navigare Yachting feel like a home away from home for our yacht owners, and her role in maintaining those relationships is truly vital to the company. Her genuine care and professionalism continue to be at the heart of what we do.

conciierge@navigare-yachting.com

GEOFF BUSER
Owner Care, North America

Geoff Buser joined the Navigare Yachting team in 2023, bringing his expertise to the care of our yacht owners in North America. With over 30 years of sailing experience and a background in the mega yacht industry, Geoff quickly adapted to his new role, ensuring owners receive top-tier service and support. Having attended the Annapolis and Miami boat shows, he has already become a trusted guide, navigating the unique needs of each owner with ease. Geoff is dedicated to making your sailing experiences seamless and unforgettable, with a passion for elevating every moment on the water.



conciierge-usa@navigare-yachting.com



MARIO MICIC
Owner Care

Mario Mičić is the newest addition to the Navigare Yachting concierge team, he joined in 2024. Bringing over a decade of experience in charter client service and hands-on marina support from Sukosan in the Zadar area, Croatia. His in-depth knowledge of the industry, combined with his dedication to providing exceptional service, makes him a valuable addition to the team. Working remotely, Mario will be supporting both Angela and Geoff, ensuring that yacht owners receive seamless care, no matter where they are.



THE CONCIERGE TEAM

The Concierge Team is here to assist our owners throughout the journey, from start to finish: taking care of different requests, providing information, and managing all aspects of Navigare's Investment Programs. Once your Agreement is signed, our Concierge Team will send you a general introduction and welcome you to the fleet!

After your yacht is assigned a charter-ready date, it will be entered into the booking system (NauSYS), and the Yacht Owner will receive a personal login to view availability and reservations:

NauSYS - Charter booking & reservation management system - Owner portal

<https://owner.nausys.com/NauSYS-owner/login.xhtml>

Upon the Yacht is delivered to the base, you will receive a login to the Service Platform:

NSP - Navigare Service Platform

<https://myyacht.navigare-yachting.com/login>

OWNER'S TIME

How to book your weeks

If your yacht is already part of the fleet (i.e., not a first delivery year or a pre-owned yacht already in the fleet), please ensure that you check the availability for the next calendar year by logging into the booking system, NauSYS, using your personal login credentials. This will allow you to view your yacht's availability as of the current date. However, please note that you will not be able to book weeks directly on the portal. To book the weeks, please contact your designated Concierge and use the provided email address

Important Reminder

Reminders to book your weeks for the next calendar year are not sent out. Therefore, it is important to periodically check your planning line by adjusting the dates on your own (the date range can be modified in the left corner). Ensure that you see the planning line for the next calendar year.

Booking Priority for Your Own Yacht:

Priority for booking weeks on your own yacht is only applicable during the first delivery year. Only the yacht owner is allowed to book owner weeks on their own yacht during the first delivery year. Before the yacht becomes available for charter clients, the yacht owner should book their weeks first (ideally when the personal login for NauSYS is provided). The yacht owner should decide on the planned dates if they have not already been announced. If your yacht is not yet registered in the booking system, or if you'd like to explore other destinations and boats, please follow the same process and contact Concierge for further assistance.

Add extra services

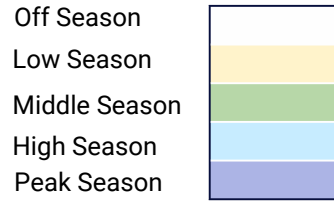
For already booked weeks and to add extra services (such as a skipper, cook, hostess, VIP Pack - early check-in, available at some locations on a limited basis, SUP, provisioning, or other options if available), please notify Concierge via email. A list of available services can be found under the 'Optional Services' section on each yacht's page.

Boarding Pass

As your departure date approaches, the Concierge Team will reach out to collect your crew list and arrival details, confirm your reservation, and ensure that your Boarding Pass is ready prior to your arrival. They will also provide all necessary contact information and base details for your trip.



THE NAVIGARE SEASON



Please be aware, season and destinations can be subject of change

WEEK	MONTH	BVI	BAHAMAS	SEYCHELLES
42	October	Low	Low	High
43		Low	Low	High
44		Low	Low	High
45	November	High	Middle	High
46		High	Middle	High
47		High	Middle	High
48		High	Middle	Middle
49	December	Low	Middle	Middle
50		Low	Middle	Middle
51		High	Middle	High
52		Peak	Peak	Peak
53		Peak	Peak	Peak
1	January	High	Peak	Peak
2		High	Low	High
3		High	Low	High
4		High	Low	High
5		High	Low	High
6		High	Low	High
7	February	High	Middle	High
8		High	Middle	High
9		High	Middle	High
10	March	High	High	High
11		High	High	High
12		High	High	High
13		High	High	High
14	April	High	High	High
15		High	High	High
16		High	High	Middle
17		High	High	Middle
18	May	Middle	High	Middle
19		Middle	High	Middle
20		Middle	High	Middle
21		Middle	High	Low
22		Middle	High	Low
23		Middle	High	Low
24		Middle	High	Low
25		Middle	High	Low
26	June	Middle	High	Low
27		Middle	High	Low
28		Middle	High	Low
29		Middle	High	Low
30	July	Low	High	Middle
31		Low	High	Middle
32		Low	High	Middle
33	August	Off	Low	Middle
34		Off	Low	Low
35		Off	Low	Low
36		Off	Low	Low
37	September	Off	Off	Low
38		Off	Off	Low
39		Off	Off	Low
40		Off	Off	Low
41	October	Off	Off	High
42		Off	Off	High

WEEK	MONTH	CROATIA	GREECE	SPAIN
12	March	Low	Low	Low
13		Low	Low	Low
14	April	Low	Low	Low
15		Low	Low	Low
16		Low	Low	Low
17		Low	Low	Low
18	May	Low	Low	Low
19		Low	Low	Low
20		Low	Low	Low
21		Middle	Middle	Middle
22		Middle	Middle	Middle
23	June	Middle	Middle	Middle
24		Middle	Middle	Middle
25		High	High	High
26		High	High	High
27	July	High	High	High
28		High	High	High
29		High	High	High
30		High	High	High
31		High	High	High
32	August	Peak	Peak	Peak
33		Peak	Peak	Peak
34		High	High	High
35		High	High	High
36	September	High	High	High
37		High	High	High
38		High	High	High
39		High	High	High
40	October	Middle	Middle	Middle
41		Low	Low	Low
42		Low	Low	Low
43		Low	Low	Low
44		Low	Low	Low



POINTS TABLE

How to use the Points Table:

- If you purchase a Lagoon 50, you will earn 1470 High Points and 490 Middle Points. These points can be redeemed for two weeks during High Season (using High Points) and one week during Middle Season (using Middle Points) on your yacht, or you can use them for an equivalent yacht in another location.
- Alternatively, you can convert all the earned points (1470 High Points + 490 Middle Points = 1960 points) and use them for 8 weeks during Low Season (8 x 245 Low Points), but only on your own yacht.
- • In any given year, you can choose to use parts or all of your points on a different size yacht. For example, the 490 earned Middle Points can be used for 2 weeks during Low Season on your Lagoon 50, or for 2 weeks during Middle Season on a Beneteau Oceanis 46.1. However, you cannot use more than 3 weeks during High Season on any yacht in the fleet.

TYPE	SIZE	YACHT MODEL	Total points to be used per year:			Value of the points per week in season:		
			CATEGORY	HIGH	MIDDLE	HIGH	MIDDLE	LOW
Monohulls	37-40 ft (3 & 4 cab)	D37, Oc 40.1, SO410 3 cab	A	420	140	210	140	70
	41-44 ft (3 & 4 cab)	D41, SO440	B	480	160	240	160	80
	46-48ft (4 & 5 cab)	Oc 46.1, SO479, Oc 48	C	510	170	255	170	85
	47-52 ft (3, 4, 5 & 6 cab)	Sun Loft 47, Bav 51, Oc 51.1, SO519, B sense 51	D	660	220	330	220	110
	57ft (5 cab)	Bavaria C57	E	780	260	390	260	130
	54ft (3 cab)	Oceanis 54	H	960	320	480	320	160
	60-62 ft (4 cab)	J60, Oc 62	M	1470	490	735	490	245
Catamarans	37-40 ft (3 & 4 cab)	Excess 11, Lagoon 40, FP40, Bali Catsmart	E	780	260	390	260	130
	40 ft (3 & 4 cab)	Bali Catspace	F	810	270	405	270	135
	42 ft (3 & 4 cab)	Lagoon 42, FP42, Bali 4.2	G	930	310	465	310	155
	44-45 ft (3 & 4 cab)	Bali 4.4, Lagoon 450, FP45	I	1020	340	510	340	170
	46 ft (3, 4 & 5 cab)	Bali 4.6, Lagoon 46	J	1170	390	585	390	195
	47 ft (5 cab)	FP 47	K	1320	440	660	440	220
	48 ft (5 & 6 cab)	Bali 4.8	L	1410	470	705	470	235
	50 ft (5 & 6 cab)	Lagoon 50, FP50	M	1470	490	735	490	245
	51-52 ft (5 & 6 cab)	Lagoon 51, Lagoon 52	N	1800	600	900	600	300
	54 ft (5 & 6 cab)	Bali 5.4	O	2100	700	1050	700	350

PEAK SEASON: requires TWICE the number of HIGH points for the last and first week of the year in BVI, Bahamas and Seychelles.

GENERAL TERMS & CONDITIONS

EFFECTIVE OCTOBER 2024

Points and Weeks

Seasons applicable to Navigare's own fleet and destinations:

SEASON	CROATIA, GREECE & SPAIN	BVI	BAHAMAS	SEYCHELLES
Low Season	12-20, 41-44	29-31, 42-44, 49-50	2-6, 32-33, 42-44	21-26, 34-39
Middle Season	21-24, 40	19-28	7-9, 45-51	16-20, 27-33, 48-50
High Season	25-31, 34-39	1-18, 45-48, 51	10-31	02-15, 40-47, 51
Peak Season	32-33 (1-15/08)	52/53	52/53-1	52,/53-1

Standard Package & Terms, Owner Weeks

- **Each yacht** in the Navigare Yachting fleet is entitled to a **maximum of 3 Owner Weeks during the HIGH season** within a calendar year. The yacht owner has priority for these bookings before other yacht owners. Once the limit is reached, the yacht will no longer be available for Owner Week bookings during the HIGH season.

The total maximum number of Owner Weeks that can be booked per yacht in a calendar year is 8. • During a calendar year, HIGH season points can be used according to the Holiday Program Points Table and the Season Sheet. However, each yacht owner is limited to a maximum of 3 HIGH season weeks, regardless of whether they are consecutive or not, and whether the bookings are for their own yacht or other yachts in the fleet.

- Points earned in a calendar year are equivalent to two HIGH season weeks plus one MIDDLE season week (one MIDDLE season week can be used as two LOW season weeks). These points can be used on your own yacht or any other yacht within the same category, as outlined in the Holiday Program Points Table.

When a yacht owner sails during a week on their own yacht or any other yacht, the corresponding points are deducted based on the **Season** in which the yacht is used, according to the Holiday Program **Points Table**.

- LOW and MIDDLE season points can be used to book weeks during the LOW and MIDDLE seasons, both within your own yacht category as well as in other categories or destinations within the Navigare Yachting fleet.

- LOW and MIDDLE season points cannot be used to book HIGH or PEAK season weeks. Additionally, MIDDLE season points cannot be applied towards HIGH or PEAK season bookings, nor can any remaining MIDDLE season points be combined to book HIGH or PEAK season weeks.

- HIGH season points can be used for sailing weeks across all seasons listed in the Points Table, applicable to various categories and destinations within the Navigare Yachting Fleet and Holiday Program.

- **PEAK** season weeks require **twice the number of HIGH season points**. This applies to the last and first weeks of the calendar year, as well as the first two weeks of August for Mediterranean destinations.

- Points can be used by the yacht owner **personally or by immediate family members**. However, points for booking other yachts cannot be transferred to friends or third parties. Friends or third parties may only use points on the yacht owner's own yacht, not on other yachts.

GENERAL TERMS & CONDITIONS

EFFECTIVE OCTOBER 2024

- Points must be used in the year they are earned, exclusively within the Navigare Holiday Program. Unspent points cannot be carried over to the following year and will automatically expire. Any unused points at the end of the calendar year will no longer be valid.
- If points are missing, purchasing additional points is not possible. Points can only be combined according to the Holiday Program Points Table and Season Sheet, and cannot be acquired if they are missing.
- If there are any remaining HIGH points from the usage in a given calendar year, they can be applied as a charter discount when booking Extra Weeks (weeks booked with the maximum discounts). The value of the discount is calculated as the remaining points * 15 EUR (USD equivalent, based on the current exchange rate), provided the remaining points do not exceed the value of a LOW season week as per the Points Table. Remaining MIDDLE points cannot be exchanged for a discount.

Remaining HIGH points are subject to the following allowances:

- Catamarans: Less than 130 HIGH points remaining
*(e.g., 125 points * 15.00 € = a maximum discount of 1,875.00 €)/ USD equivalent, based on the current exchange rate.*
- Monohulls: Less than 70 HIGH points remaining
*(e.g., 65 points * 15.00 € = a maximum discount of 975.00 €)/ USD equivalent, based on the current exchange rate.*
- Owner Weeks are fixed, running from Saturday to Saturday in Croatia, Greece, and Spain. In the BVIs, Bahamas, and Seychelles, yachts can be booked any day of the week, depending on availability. • For bookings made less than 7 days in the Mediterranean, points are applicable for a full week (no partial weeks). In the Caribbean and Seychelles, points are calculated per day of usage, according to the season the yacht is used and the Holiday Program Points Table, and are rounded accordingly.
- The season in the Mediterranean typically runs from March 15 to the end of October. In the Caribbean, the charter season usually begins in the last week of July or the first week of August and lasts until mid-October. In the Seychelles, the charter stop is applied randomly to each yacht throughout the calendar year.
- The number of LOW season weeks may vary depending on the dates for each calendar year, but they are typically outlined in the season chart.
- The corresponding dates and weeks for each calendar year can be validated using the planning line in the booking system.

GENERAL TERMS & CONDITIONS

EFFECTIVE OCTOBER 2024

Complete Plus Program (Variable Program)

- Short Notice Weeks on other yachts can be used, booked 6 days prior to the start date, but only for booking a yacht in the same/or lower category as the owner's own yacht in the Holiday Program Points Table. If a Complete Plus Yacht Owner books a Short Notice Week on a yacht from a higher category, the price difference applies at the rate of 15 EUR per point (or the equivalent in USD).

A maximum of four Short Notice Owner Weeks can be booked in a calendar year. All other Short Notice rules, as specified in the Complete and Smart Program, will apply.

- Exchanged Owner Week with Complete Plus Program – Refers to booking another yacht at a discounted rate with a maximum discount of 32% (or the published discount at the time the week was requested, if higher). The Net Price for booking another yacht is calculated as follows: List Price minus 15%, minus 20%, for a total discount of 32%.

This results in a negative net income listed in the annual Report (or Statement) for the year when the Owner Week on the other yacht is booked unless the net price of the yacht is fully paid upfront. Having the net income listed annually can only be exercised if the other yacht is booked in the same destination as the owner's yacht, and not in any other destinations within the fleet. If booking the yacht from another destination, the total net charter amount must be paid in full prior to the charter start.

Short notice Owner weeks Complete and Smart Program

- During one calendar year, it is possible to book up to four Short Notice Owner Weeks (within the same category) without using points.

- Yacht owners can book their own yacht 7 days prior to the start date. If booking another yacht in the same category, a 6-day notice is required. If booking a yacht from a higher category in the Points Table with a 6-day notice, the difference in points will apply based on the season. If no points are left, the difference will be charged at the rate of 15 EUR per point (USD equivalent, based on the current exchange rate).

Please inform the Concierge at least 2 weeks prior to the planned short notice date so it can be checked and followed up on time.

- For certain yachts in the fleet, Short Notice Owner Weeks may be subject to limited availability and could be denied for objective reasons, such as required charter stops or other contractual obligations.

- Short Notice Owner Weeks can only be used by the yacht owner personally (no third parties) and are available exclusively in Navigare Yachting destinations in Croatia, Greece, Spain, the Bahamas, BVI, and Seychelles, with exceptions for specific cases or yachts.

GENERAL TERMS & CONDITIONS

EFFECTIVE OCTOBER 2024

- **THIRDHOME (TH)** entered Holiday Program in 2021 and is the global leader in luxury home exchange with over 16,000 homes in 100+ countries, offering to yacht owners exchange of up to two weeks (MIDDLE/LOW season) and earn the THIRDHOME travel credits called Keys.
- Deposits for weeks with TH will be permitted only once the owner's yacht has arrived in the fleet (not before).
- A maximum of two weeks can be exchanged per boat in one calendar year.
- Only LOW or MIDDLE season weeks can be exchanged according to the season's sheet. The weeks will be blocked, and points will be deducted based on the chosen weeks: 2 x LOW season points, 2 x MIDDLE season points, or 1 x LOW & 1 x MIDDLE season points.
- By offering their yacht to TH members, additional keys are earned and can be used to book weeks in TH properties.
- THIRDHOME Keys with expire after 24 months from the date of the deposited week.
- The number of earned Keys for an exchanged week is determined by the List Price of the yacht for the period divided by \$750 / €650 and rounded up.
- The initiation fee of \$2,500 has been waived for Navigare Yachting boat owners.
- Annual dues of \$295 begin the calendar year following enrolment.
- Contact your Concierge to schedule the weeks for deposit with TH

Extra booked weeks Complete and Smart Program

- Additional weeks beyond the earned sailing time can be purchased as Extended Owner Weeks, with a maximum discount of 15% + 10% off the Price List price at the time the extra weeks are requested (for Complete and Smart Programs).
- If the published discounts exceed the maximum 15% and 10% granted to yacht owners, the published discounts will apply instead when an extra week is requested.
- Discounts are fixed and applicable according to the confirmed booking terms at the time the extra week(s) are requested. These discounts cannot be changed later, even if published discounts change over time.
- There is no limit to the number of extra weeks a yacht owner may book, but these weeks may only be used by the owner personally (no third parties) and are subject to availability.
- Extra weeks are booked through the Charter Sales Department, and all general charter terms regarding payments and cancellations apply.

GENERAL TERMS & CONDITIONS

EFFECTIVE OCTOBER 2024

CANCELLATION POLICY

Booked Owner Weeks (with points) • The penalty for cancelling booked owner weeks will depend on the notice given to Navigare by the yacht owner:

- If notified more than 120 days prior to the charter start, no cancellation fee will apply.
- If notified 120 to 60 days prior to the charter start, 50% of the points will be deducted.
- If notified within 59 days of the charter start, 100% of the points will be deducted.

Additionally, if the booking was made on another owner's yacht, the income for that week will be transferred to the other yacht and subject to the late cancellation policy.

Replacing the week with another yacht also falls under the cancellation policy, as the originally booked yacht loses the reserved week.

MANDATORY / OBLIGATORY COSTS (EXTRAS)

- The Navigare Carefree and a surcharge for two or more weeks are required for all Navigare Yachting destinations, or, for some destinations, the Comfort Package applies instead (a full description is provided with each boat link and the PDF Booking Confirmation).
- New conditions (prices for extra costs) apply with the latest edition of the Navigare Yachting Price List (prices are subject to change at any time) or may be announced via the newsletter and apply immediately.

Administrative expenses

• Administrative expenses are charged by each country and calculated based on the VAT rate of each country, multiplied by half of the list price, at the present rates:

- Bahamas 10%
- Greece 12%
- Croatia 13%
- Spain 21%
- Seychelles 15%

• VAT is subject to change at any time and will be applied from the effective date of the change. Administrative expenses will be recalculated accordingly.

• The Administration Fee of 150 EUR (USD calculated at the applicable rate) applies to all Owner Weeks booked using points in a destination different from where the yacht's own boat is located.

OWNER'S BENEFITS

Recommending Navigare to friends – Owners who recommend Navigare Yachting to friends and third parties can be rewarded with an additional 8,5% commission, when acting as a sub-agent. In cases of Last Minute discounts are exceeding maximal discount 15% of the Gross Price, commission can not be applied (commission can be earned only if total discounts given to charter client are not exceeding 15%). Such an earned commission (8,5% of the booked Net Price) can be used for covering extra costs of booked regular point weeks (e. g. deducted from VAT cost or any other cost of booked service).

Alternatively, commission can be given to the charter guest (as a discount if applicable) and it will be the subject of the general price discounts applicable from the Price List. Total discount given to charter client cannot be more than 15% of the Gross Price and unless Last Minute or any other published discounts are applicable and in that case discounts can vary.

Prioritizing Owner Weeks – Our Navigare Yachting yacht owners are prioritized in the booking process. However, please note that once the yacht is published (entered into the booking systems), there is less possibility to prioritize owner weeks when the yacht becomes available for general bookings.

It is recommended that owners book their weeks by August 15th during current season for the following season in the Mediterranean to ensure Navigare can prioritize their preferred weeks. In BVI, Bahamas and Seychelles HIGH and PEAK weeks should be booked one year in advance. At the early stage of the season, we sometimes have the possibility to reorganize the bookings and options, however it is your responsibility to send Navigare your dates during the current season for The next season.

Owners Portal – You may check weeks availability through your own login with **NauSYS - Charter booking & reservation management system - Owner portal**

<https://owner.nausys.com/NauSYS-owner/login.xhtml>

To see next year planning line and progress of booked or available weeks, please change the dates in the left corner and hit the Search button – next year will appear with planning line showing the season weeks and applicable dates.

The booking system is updated in real time and reflects the most accurate data. Being able to check the status of the boat in the booking system will help you plan your owner weeks. After checking the current status, any yacht owner can immediately ask for an option (temporary block of requested dates/weeks) or request the booking by contacting the Concierge team on and dedicated e-mail address.

Long-term options – You may come across options with a longer reservation end date. These are options made for our loyal agents and partners, that are planning bigger flotillas and booking an impressive number of weeks with us. In such a case, it will allow them not to risk having other bookings being made until the release date of the yacht is due. Some yachts in our fleet will have more of this type of long-term bookings, as they might be attractive to our partners for these kinds of bookings. In order to keep a good relationship with our loyal partners and meet our client's preferences, this is a needed action to stay competitive.

How can I see other boats? – You can not see other boats with your own login (only your own Yacht), however you can use the web site for checking on availability with search tool – for more accurate and detailed information keep posted to Concierge team who can send you further needed details (do not use chat box in that case as Holiday Program can be only applied through Concierge services).

GLOSSARY OF TERMS

Owner – The individual or company who owns the yacht, as listed in the yacht’s registration document, or, in the case of a leased yacht, the bareboat charterer. If the Yacht Owner is a company, they must designate the individuals who are entitled to benefit from the Holiday Program rights, under the company’s responsibility.

Owner Week – The right to use allocated points to book a week or multiple weeks as per the Holiday or Ultimate Program, under the various Investment Programs.

Investment Program – Different ownership programs such as Smart, Smart Low, Complete, Complete Plus, and Ultimate.

Yacht – Refers to the boat (ship or vessel) and can be classified as either a catamaran or monohull, which defines its category within the Holiday Program Points Table.

Points – These can only be used with the Complete and Smart Programs. The Complete Plus Program follows the Ultimate Program rules, except when applying Short Notice weeks on other yachts or when booking an upgraded yacht from a higher category, in which case the point system table applies.

Exchanged Owner Week – An Owner Week that is used on another yacht, as defined in the Holiday or Ultimate Program terms. The Holiday Program allows points to be used according to the Points Table and Seasons Sheet for Owner Weeks booked on a different boat and/or destination (Complete and Smart Program). The maximum discount is 32% for the Ultimate and Complete Plus Program (points do not apply).

ThirdHome Exchanged Owner Week – This can only be used during MIDDLE or LOW season and is limited to a maximum of two weeks per calendar year (further conditions are outlined in the Holiday and Ultimate Programs).

Owner’s Yacht in the Ultimate or Complete Plus Program – When another Yacht Owner books their Owner Week on yacht within the Ultimate or Complete Plus Program, the owner of the booked yacht will receive net income for the booked period, calculated as 32% of the Price List at the time the yacht is booked. This will be reflected in the quarterly or yearly Report.

Short Notice Week Booking – For Short Notice Weeks booked on yachts under the Complete Plus Program (within 6 days of the start date), no net income is generated, and it will be reported as zero net income in the Quarterly or Yearly Report.

Charter Stop and Contractual Reasons – Some yachts in the Navigare Yachting fleet may not be available to other yacht owners due to contractual obligations or charter stops.

New Yachts in the Fleet – New yachts entering the fleet will be added to the Holiday Program Points Table the following year and can be booked by other yacht owners only after they are delivered to the destination and charter-ready. In the first year, preferably only the Yacht Owner should book an Owner Week on their own yacht.

Failure to Deliver Booked Yacht – If a booked yacht is not delivered, Navigare Yachting will provide a Replacement Yacht from the same category listed in the Holiday Program Points Table or from an upgraded category. If a yacht from a lower category is provided, the points used will be revised.

Holiday and Ultimate Programs Updates – The Holiday and Ultimate Programs are updated annually. Until the new edition is released, the previous edition remains applicable. Once the new edition is issued, it replaces the old one and is applicable until the next update.

Changes in Conditions – Any Program changes will be announced through the Newsletter. These changes will take effect immediately, as stated in the Newsletter, and will have the same validity as the Program itself.



NAVIGARE YACHTING DESTINATIONS



NAVIGARE YACHTING

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